

2019 ANNUAL  
REPORT



EMPOWERMENT. BELONGING.

With every interaction with the individuals and families we serve, May Institute strives to find the ideal intersection of science and service.

Families know that their loved ones are in the hands of an organization that will improve life outcomes—both because of our relentless commitment to providing evidence-based services, and our compassionate, collaborative, respectful, person-centered approach to service delivery.

May Institute gratefully acknowledges the individuals, corporations, foundations, and community partners whose generosity ensures that individuals with autism and other special needs will live the fullest lives possible.

To learn more about the impact of your investment, view our online annual report. It includes May's year in review, our Circle of Friends donor listing, new videos, and more important facts and figures.



Visit: [mayinstitute.org/annualreport2019](https://mayinstitute.org/annualreport2019)

## about may

May Institute is a national leader in the field of applied behavior analysis, proudly serving individuals with autism spectrum disorder and other developmental disabilities, brain injury and neurobehavioral disorders, and other special needs.

Founded 65 years ago, May Institute is a nonprofit organization that provides educational and rehabilitative services across the lifespan. The organization is one of the largest and most well-respected providers of autism services in Massachusetts and in the United States.

With corporate headquarters in Randolph, Mass., and an annual operating budget of \$130.2 million, May Institute serves thousands of individuals and their families annually through more than 140 service locations. The organization is led by an exemplary executive leadership team and supported by a highly trained and motivated workforce of more than 2,000 employees.

## our message



Dear friends,

Embedded in our mission statement is our commitment to promoting independence, choice, dignity, and respect for every individual we serve. That approach is grounded in the belief that developing skills is a lifelong journey, and those skills are essential in helping people achieve their goals, build relationships with others, find meaningful work, integrate into and contribute to society, and live meaningful, productive, and happy lives.

Thank you for believing in and investing in our work; it is work that brings meaningful change to individuals across the lifespan.

Sincerely,

A handwritten signature in cursive script that reads "Lauren".

Lauren Cyd Solotar, Ph.D., ABPP  
*President and Chief Executive Officer*



Mary Lou Maloney  
*Chairperson, Board of Directors*

# aba = hope

We know through research that intensive intervention during the early years has the best prognosis and fosters success for children with autism.

Our May Centers for ABA Services specialize in center-based applied behavior analysis therapy for young children. As demand continues to increase, we are expanding our capacity to provide this service in Massachusetts, North Carolina, and Virginia.

You can view our videos by following May on social media, and by visiting [mayinstitute.org/center-based](http://mayinstitute.org/center-based)

“The change that we can produce with behavior analysis is utterly amazing. It provides the hope that families need. We set a bar for what kids learn, but behavior analysis can take that bar away.”

IVY CHONG, PH.D., BCBA-D, M.B.A.  
SENIOR VICE PRESIDENT,  
CHILDREN'S SERVICES



# lives impacted



## MAY CENTERS FOR ABA SERVICES

Home- and Center-based Services

**905** children & families  
received therapeutic services



School-based Services

**305** children  
served

## MAY CENTER SCHOOLS



Autism and  
Developmental  
Disabilities

**370**  
students

attended day and/or  
residential program



Brain Injury and  
Neurobehavioral  
Disorders

## MAY CENTERS FOR ADULT SERVICES

**754** adults

attended day habilitation  
programs and/or lived in  
community-based residences



TRAINED more than

**+ 500**

INDIVIDUALS  
through GLOBAL SERVICES

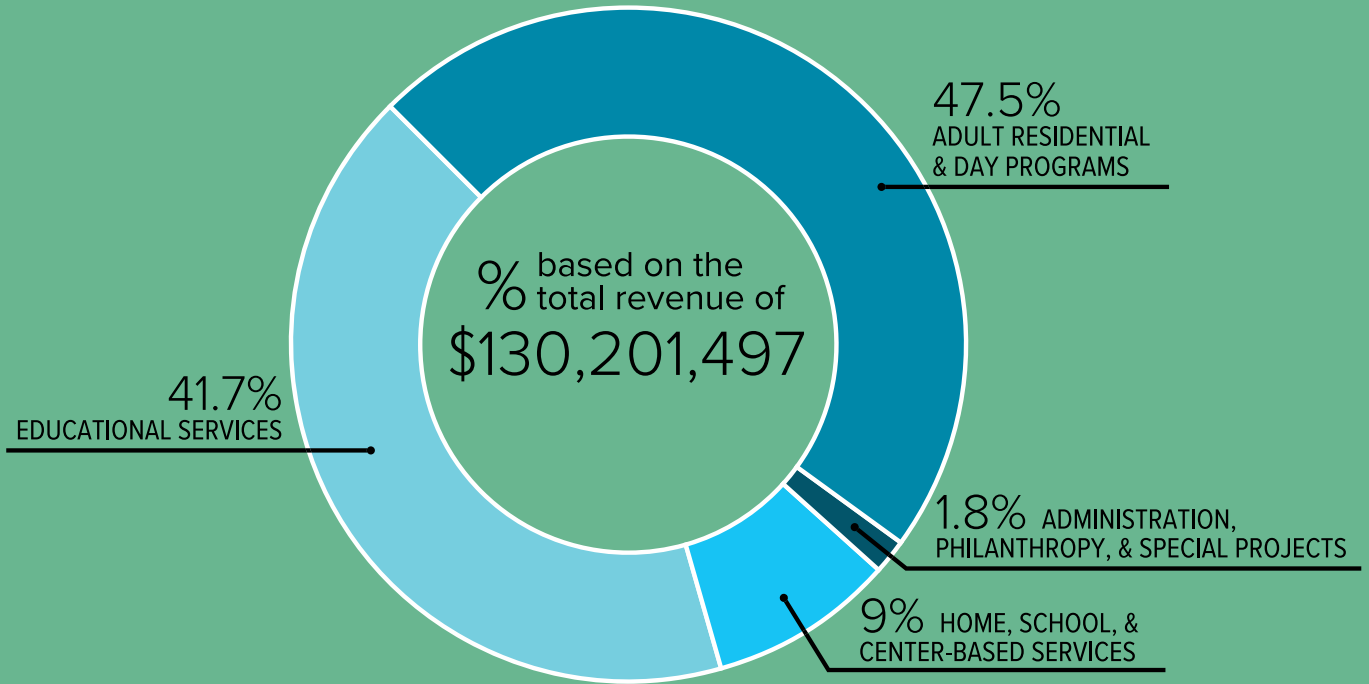


**85,586**

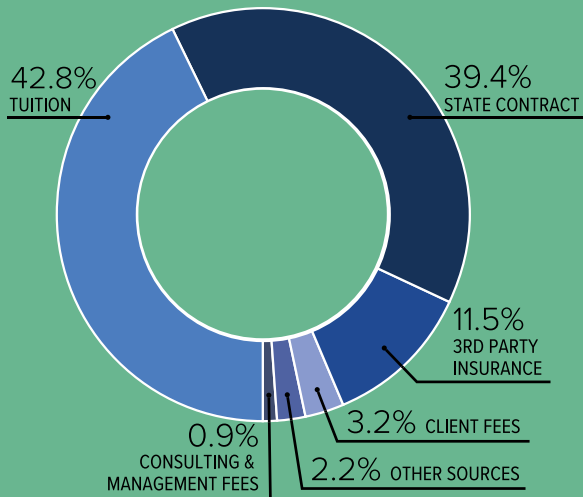
STUDENTS benefited  
from PBIS SERVICES

# our financials

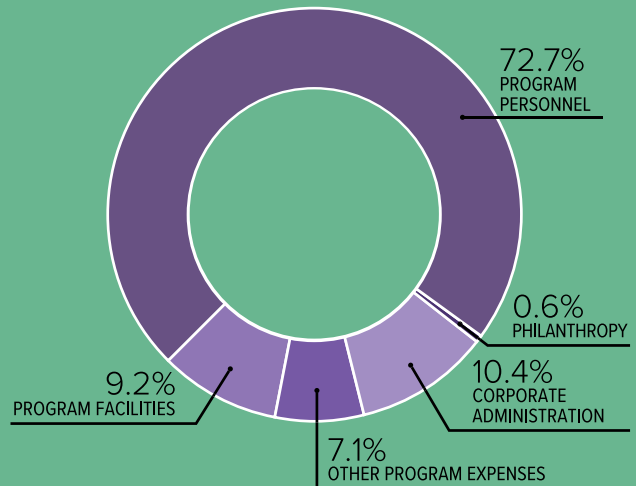
## REVENUE BY SERVICE



## REVENUE BY SOURCES

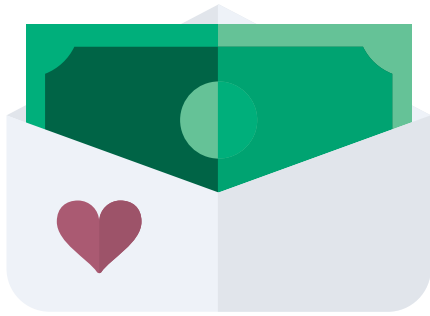


## EXPENDITURES



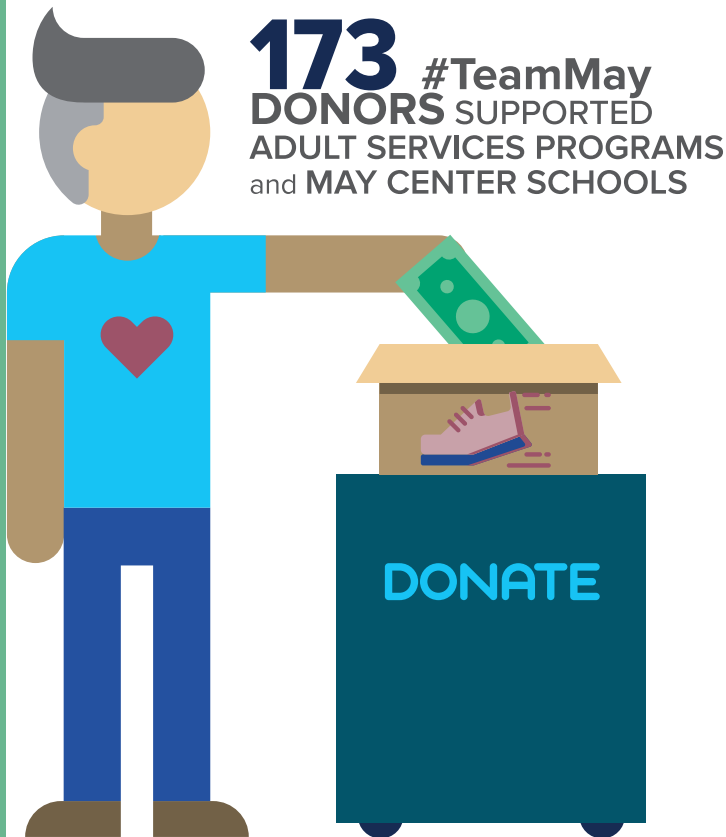
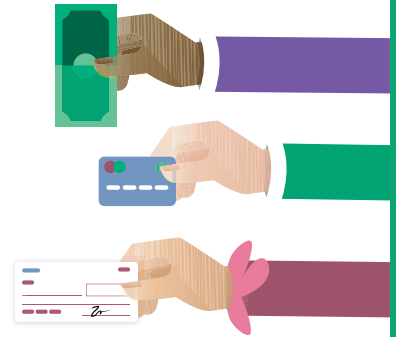


# how you helped



\$ **953,228**

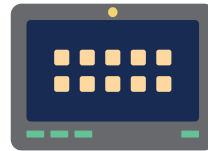
RAISED through  
**GIFTS** from  
INDIVIDUALS,  
CORPORATIONS,  
FOUNDATIONS, and  
COMMUNITY PARTNERS



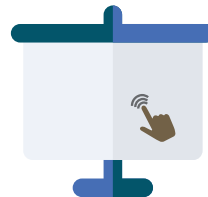
**173** #TeamMay  
**DONORS** SUPPORTED  
ADULT SERVICES PROGRAMS  
and MAY CENTER SCHOOLS



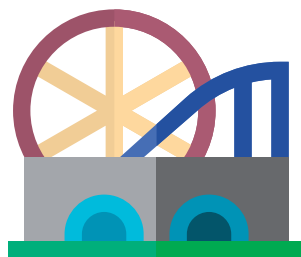
**225** **GIFTS-IN-KIND**  
RECEIVED to benefit  
**CHILDREN** at May Center  
Schools and **ADULTS** at  
Day Habilitation programs



**397** **TABLET DEVICES**  
PURCHASED for use by  
INDIVIDUALS SERVED  
and **CLINICAL STAFF**  
across programs



**4** **INTERACTIVE  
SMARTBOARDS**  
PURCHASED for use in our  
MAY CENTER SCHOOLS



SUPPORTED  
more than **200**  
**COMMUNITY OUTINGS**  
for individuals to **PARKS, MOVIES,**  
and **SPORTING EVENTS**  
to practice social skills and have fun

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LEARNING. INDEPENDENCE.

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**MayInstitute**  
*Shaping Futures. Changing Lives.*

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