

MayInstitute
SHAPING FUTURES. CHANGING LIVES.

2023
annual
report



CELEBRATING MILESTONES

OUR MESSAGE

Dear Friends,

All of us can identify milestones in our lives — significant moments that weave a narrative of who we are, the choices we make, and the impact we have in the world. This was a year to celebrate milestones that have shaped and defined May Institute over its nearly 70-year history.

Some of you know the beginning of May's story — parents of twin boys with autism, looking for an alternative to institutional care. Dr. and Mrs. May forged a new path and opened a small residential school on Cape Cod in 1955, hopeful and determined they could create a better life for their children and others.

Since then, numerous milestones have helped weave the narrative of May Institute, and the impact this organization and its people have had on hundreds of thousands of children, adolescents, and adults.


We invite you to watch the videos and read the stories in this annual report. They are a glimpse into how these services translate into real-world examples of love and growth and how they impact people's lives.

Thank you, as always, for supporting us in our work.

Most sincerely,



Lauren Cyd Solotar, Ph.D., ABPP
President and Chief Executive Officer



Neal Todrys
Chairperson, Board of Directors



May Institute gratefully acknowledges the individuals, corporations, foundations, and community partners whose generosity ensures that individuals with autism and other special needs will live the fullest lives possible.

To learn more about the impact of your investment, view our online annual report at mayinstitute.org/annualreport2023.

LIVES IMPACTED

2,056

individuals and families received intensive, community-based services in 2023



63,260

students benefited from national public school services in 2023



1.2M+

people have accessed information about evidence-based treatment from the National Autism Center over the last decade



HOW YOU HELPED

\$685,690

raised through gifts from individuals, corporations, foundations, and community partners



\$56,618

worth of gifts-in-kind were donated to benefit May programs and services



\$25,000

grant supports construction of a playground at the May Center School in West Springfield.



MAY HIGHLIGHTS



Annual fundraising gala raises \$355,000 to support May programs and services.



Pathways for Parents autism webinars reach thousands through National Autism Center at May Institute.



Donor dollars provide enrichment and community-building activities in adult residences.

CELEBRATING MILESTONES

40 YEARS
AGO

Partnered with Children's Hospital Boston in pioneering home-based early intervention services for autistic children.



Meet two of those children, brothers Benny and Owen, and their parents Brianna and Billy. Watch their video on YouTube.



35 YEARS
AGO

Opened our first homes for adults with disabilities as an alternative to institutional care.

Verna and Henry are two of the hundreds of adults whose lives have been enriched with meaning because of the love and care they received from May's residential programs. Watch their video on YouTube.



25 YEARS
AGO

Started offering Positive Behavior Support services to public schools around the country, helping to promote student achievement.

20 YEARS
AGO

Established a presence on the West Coast with The Bay School in Santa Cruz, Calif.

15 YEARS
AGO

The National Autism Center at May Institute completed the National Standards Project to provide critical information about evidence-based interventions for ASD.



30 YEARS
AGO

Pioneered one of the nation's first schools exclusively for children and adolescents with brain injury.



Students have opportunities to excel and lots to celebrate inside the doors of this special school. Watch the video about their soccer championship win on YouTube.



10 YEARS
AGO

Opened a new autism center for young children in the D.C./ Virginia area to serve military and civilian families.

5 YEARS
AGO

Mary Lou Maloney, a pioneer in the deinstitutionalization of individuals with special needs, and a lifelong advocate for that community, was named Chairperson of our Board of Directors.

1 YEAR
AGO

Relocated and expanded the May Center School for Brain Injury and Neurobehavioral Disorders to a new campus in Norwood, Mass.

OUR CIRCLE OF FRIENDS

May Institute recognizes the individuals, corporations, foundations, and community partners whose generosity ensures that individuals with autism and other special needs will live the fullest lives possible.

This listing reflects all cash gifts, pledge payments, and in-kind donations of \$100 and above, recorded during fiscal year 2023 (July 1, 2022 — June 30, 2023).

We have made every effort to ensure these lists are accurate and complete. Should you find an error or omission, please accept our apologies and notify the Office of Philanthropy at 781-437-1287 or giving@mayinstitute.org.

Italic [Chatham Society Member]: The Chatham Society recognizes individuals making gifts in the last three consecutive fiscal years.

Purple [Sustainers Circle Member]: The Sustainers Circle recognizes donors who make recurring or monthly gifts.

* [Deceased]

GUARDIANS CIRCLE

\$25,000 – \$49,999

Constance O. Putnam Foundation
Eastern Bank Charitable Foundation
Nancy M. and Michael M. Sargent

ADVOCATES CIRCLE

\$15,000 – \$24,999

Amplified Insurance Partners | A Telamon Company
Beveridge Family Foundation, Inc.
Cummings Foundation, Inc.
Lee Ann and Peter Fatalo
The Gold Family

PROVIDERS CIRCLE

\$10,000 – \$14,999

Blue Cross Blue Shield of Massachusetts
*Anthony Gargiulo
H. L. Holdings LLC
Irene E. & George A. Davis Foundation
John Gogian Family Foundation
John W. Alden Trust
Philadelphia Insurance Companies
Amy S. and Michael D. Ravitz
Roessner Family Foundation
Joan Solotar

CIRCLE OF INDEPENDENCE

\$5,000 – \$9,999

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Carl F. Riedell & Son, Inc.
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East Bay Pharmacy
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Caryl E. and Paul J. Falvey
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Norah Wylie and Jonathan D. Katz
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Shari and Sam Pellows
Eileen C. Pollack and Margo Plotzke
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Janet Casey and Neal Todrys
Xerox - XBS Northeast/Image Technology Specialist
Kathleen Zortman and James Higgins

CIRCLE OF DIGNITY

\$3,000 – \$4,999

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Debra and Brian Blair
Charles E. Brandstater
Brian Charon
Catherine and William Kennedy
Theresa Mahoney
New England Revolution Charitable Foundation
Nancy E. Piesco and Dr. Robert F. Putnam
Marina Vranos and Casey Patch

CIRCLE OF RESPECT

\$1,955 – \$2,999

1111 Elm Street, LLC
Arbella Insurance Foundation
Julie P. and Christopher B. Barker
CBIZ & MHM
CM General Services
Coastal Heritage Bank
Colliers International
Crum & Forster
Emily Falvey
J.M. Service Company
Jackson Lewis P.C.
Jay Kannally
Laurel A. and Terence E. Link
Morley Associates, Inc.
Murtha Cullina, LLP - Attorneys at Law
Judy Pagliuca
QBS, provider of Safety-Care
Radcliffe is the Reason and Arthur Too Fight Autism Inc.
Lauren C. Solotar and David Gansler
Beau and Trina Sturm
Diane and John Sullivan

The Fund for Autistic Children
Kathy and William Vranos
Richard M. and Lisa Wichmann

CIRCLE OF HOPE

\$1,000 – \$1,954

AmazonSmile Foundation
Anonymous
Anonymous
Terese and Kevin Brennan
Christine Chordas and Travis Wanat
Dr. Elizabeth Keating-Cohen and Dr. Martin Cohen
Laurie Z. and Kenneth P. Colmer
Enterprise Fleet Management
Enterprise Holdings Foundation
Barbara A. Falvey
Dennis M. Falvey
Sandi and Brian Falvey
Peter S. Farrell
Ferguson
Corinne Frazer
Jocelyn and Thomas Frederick
Steve Golden
Dana T. and Melody Graves
Ina and Lewis Heafitz
Michelle Hunt
Idr Construction, Inc
Kendra Scott - Legacy Place
Alexa Levitt
Melrose Cooperative Bank Foundation
Montilio's Baking Company
Nancy Nager
Ikechukwu Okonkwo
Kathryn and William R. O'Malley
Becky O'Toole
Geoffrey Peterson

David Piesco-Putnam
 Karen and Dr. Don Ricciato
 William Rieders
 Greg M. Susco
 System4 Of Boston/NECCS,
 Inc.
 Michael Tobin
 Troupe Waste & Recycling
 Michael Uretsky
 Linda and Stephen Wigren
 WORK Inc.
 Q. Sophie Yang
 Kathleen T. Young and Stephen
 S. Young

CIRCLE OF INNOVATION \$500 – \$999

Anonymous
 Anonymous
 Iliiana and Thomas J. Adams
 Sally and Bruce Arnold
 Bayonet & Black Horse
 Norah and Daniel J. Blaney
 Bob's Discount Furniture
 Charitable Foundation
 Boston Bruins Foundation
 Mr. and Mrs. Joseph Brewer
 Christopher Brown
 Brian and Cindy Carbone
 Childscapes
 John Coombs
 The Cornerstone Group, Inc.
 Anthea J. Coster and Brian
 Wilson
 Cox Engineering
 John M. Cyb
 Matthew Davis
 Delta Sigma Phi
 Elite Envelope & Graphics Inc
 Enhanced Psychiatric Services
 LLC
 Laura and Robert Falvey
 Elisa J. and Scott J. Felber
 George Washington Toma TV
 & Appliance
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 Company
 Bruce R. Haimowitz
 Hard Rock Hotel - San Diego
 Sarah D. Hendrick and Yves V.
 Cajuste
 Hotel Commonwealth
 Hotel Vermont
 Michael A. Interbartolo, Jr.
 Kimberly and Gregory Jewell
 Ellen Cohen and Dr. Michael
 Johnstone
 Kelsey Kapulka

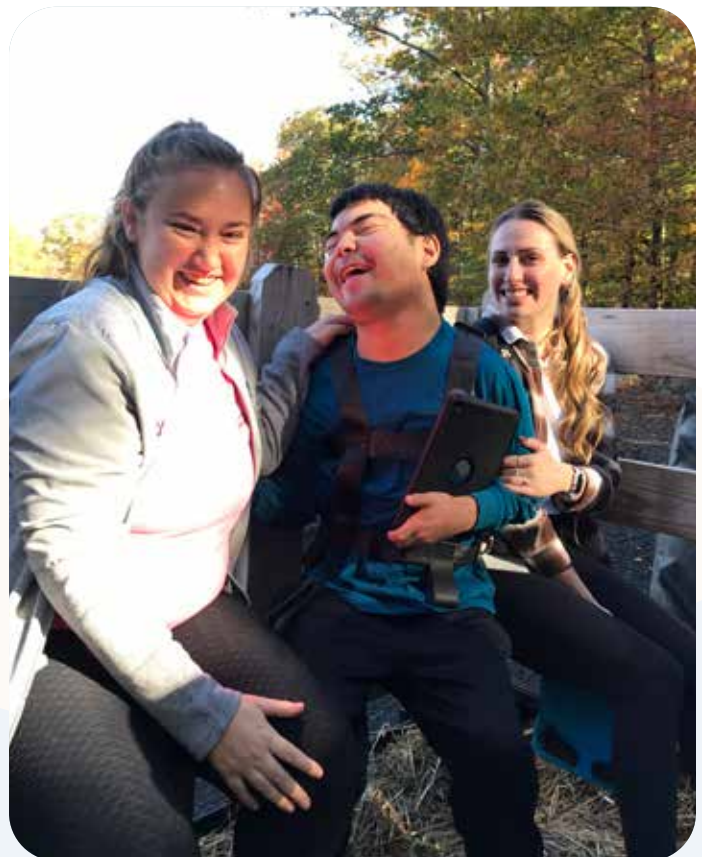
Kennedy Carpet Cleaners, Inc.
 KidsGardening.org, Inc
 Kelly Kopcak
 Stanley Koziel
 Tamara Krendel
 M J Norton Security Inc
 Margaret Magee
 Stephen R. Mahoney
 Max Hospitality
 Michael M. May, Ph.D.
 Anna P. Meehan
 Jan Mercier
 Paula Morgan
 Jill H. and Ronald E. Murphy
 Pamela M. and Robert J.
 Nation
 Timothy Orcutt
 Jane and Joseph Parrish
 Point32Health Foundation
 The Ridge Club
 Donna Ritchie
 Anissa Ryland
 Samoset Resort on the Ocean
 S.G. Torrice Co
 Lisa A. and Thomas J. Stanton
 Alice A. and John P. Stapleton
 Denise Sullivan
 Dawn and James Tallaksen
 Total Wine & More
 VMS Building & Restoration
 Company
 Katharine Butler and
 Thomas Wideman
 A. Doris Wigren
 Kelsea Yeskevicz
 Mark P. and Louise Zamiera
 Jennifer and Troy Zarcone

CIRCLE OF PROMISE \$250-\$499

Kimberly L. and Thomas E.
 Albrecht
 Altitude Trampoline Park
 Cynthia and Jonathan
 Anderson
 Anonymous
 Anonymous
 Anonymous
 Anonymous
 Anonymous
 Anonymous
 Anonymous
 Anonymous
 Boda Borg Boston
 Heather and Jeremy
 Bombard

Braga Photography
 Jeff S. Brody
 John M. Buckley
 Cora B. Abel and John A. Buster
 Brian S. Cantwell
 Abbey Carreau
 Chaminade Resort & Spa
 Stacey Chand
 Jansi Chandler
 Susan Cincotta
 Juanita Class
 Clean And Safe Inc
 Cecile M. and Arthur R. Costa
 Costanoa
 Norman Crump
 Tracy Davis
 Fay Donohue
 Todd J. Drager
 Essex Steam Train & Riverboat
 Helene M. and Martin L. Feist
 Michaelene and Philip Fogli
 Foxwoods Resort Casino
 Frame Center
 Barbara and Chris Giovannoni
 Roseann Russell and Robert J.
 Griffin
 Jerry D. Hand
 Home Depot - Westfield

Julie and Michael Hopper
 Imagine, Inc.
 lolabs
 Richard Jackson
 Joanne Y. Jaxtimer
 Charlotte Johnson
 Journey Riding Club
 Sirisha and Sravan K. Kasarla
 Timothy King
 Karen S. and Jonathan D.
 Kingdon
 Lake Compounce
 Lynn Leonard
 Xixi Luo and Josh Shinavier
 Judith MacKinnon
 Maine Foodie Tours
 Mary Lou Maloney and William
 Allan
 Massachusetts Early
 Intervention Consortium -
 CJ's Fund
 Lauri and James Massing
 Maui Jim Sunglasses
 Sahil Mehta
 Mike Sleeper Photography
 Kevin M. and Cristine More
 Janet and John Newton
 Beth O'Connor and Anne E.
 Gardner



“My granddaughter has been a student at May Institute for the past 2+ years and her progress and the love and attention she has been given by your talented staff has been remarkable.”

MAY DONOR

Pacific Wave
 Matt Page
 Abbey and Joseph Pannozzo
 Pedro's Judo Center
 Portland Regency Hotel & Spa
 Brandie S. Rankin
Pam Raymond
 Reisman Braintree LLC
 Residence Inn Marriott Boston Braintree
 The Residences at Great Pond
 Joseph N. Ricciardi
 Lea Riccio
Matt and Cynthia Riley
 Charles Rino
Kristin Saunders
 Diane B. Sheedy
Julie Sheehan
 Emily K. Goodman-Simeone and Paul J. Simeone
Deborah and John Simpson, Jr.
 Susan and Steve Skotzke
N Tyson and Tim Smith-Ray
 Janna L. Snyder
 The Sports Museum
Kevin L. Sullivan
 Take Charge Nutrition
Cheryl A. and Scott F. Tempel
 Tiffany and Jim W. Thomas
 Wellesley College - Nehoiden Golf Club
 Woodstock Inn & Resort

Anonymous
 Anonymous
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 Anonymous
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 Anonymous
 Anonymous
 Renee and Elysa Aswad
 Babe Boudoir Photography
 Ofelia and Manuel Baeza
Susan L. Senator and Edward M. Batchelder
 Bayside Resort
 Lisa Beaty
 Belkis and Mark Beaupre
 David Becker
 Belfry Inn Bistro
 Elizabeth C. and Rodney F. Belyea
 April Blanchard
 Boston Celtics
 Boston Duck Tours
 Boston Harbor Distillery
 Boston Pizza Company
 Boston Red Sox
 Alycia Braga
 BU Center for Space Physics
Nicole Bussiere
 Robert V. Byrne
Cheryl Cadle
 Cambridge School of Culinary Arts
 Alan Canale
John and Mary Canedy
 Cape Cod Mechanical Systems
 Cardi's Furniture
 Carmel Valley Athletic Club / Refuge
 Elijah Carrier
 Central Home Supply
 Central Rock Gym
 Charles Riverboat Company
 Jin Cheng and Jiang Wu
 Mary Ann Chirba, Ph.D.
 Frederick Cluthe

Coffeetopia
 Connecticut Science Center
Amante and David Coppes
 Maureen Coppes
 Barbara M. and Henry G. Cortes
Elaine L. and John P. Costello
 Judith Costin
 Kyle Covington
 Paul Crimmins
 Shauna Cristoforo
Jayne M. and Paul J. Currier
 Bryan Dank
 Susan K. and Matthew E. Darrah
 Janice Davis
Kenneth A. Davis and Diane L. Croft
Cecilia and Manuel A. Depaulo
 Patricia Doucette
 Elaine and James M. Dougherty
Julia Downing
Toby and David Ellis
 Jocelyn Erickson
 Adrienne Evin
 Exceptional Kids Adcocy
 Carol I. and Arthur J. Foley
 Four Hatchets LLC dba Stumpy's Hatchet House
 Framingham Emblem Club #126
 Kara Frasca
 Fun And Games
 Karen Gates
 Martha Gautier
 Katherine M. Gendron
Jenna Gilder
 Crystal and Ray Gilmour
 Golden State Warriors
 Adam Gordon
 Norma J. and Ernest J. Grasse
 Doug Grattan
 Greater Boston Stage Company
 Keith Groves
 Angela Guaraldi
 Sivakumari Guntupalli and Saravanan Nagarajan
 Gustazo Cuban Kitchen & Bar

Shari and Steven Hadley
 Harvest Restaurant - Himmel Hospitality Group
 Haverhill Beef Company
 Jared Hawk
 Howard Heilweil
 Hibachi Omakase
 Melanie Hill Simmons
 Timothy Hoey
 Catherine and Joe Holland
 Rebecca Holland
 Holly Ridge Golf Club
 Home Depot - Avon
 Home Depot - Bridgewater
 Sharyn and Scott Hopkins
 Alexia and Willow Hozella
 Huntington Theatre Company
 Hyannis Whale Watcher Cruises
 Inn by the Sea - Seaglass Restaurant
John M. Iredale
 Danielle Jacques
 Diane and Eric Jacques
 Kurt Joudrey
 Esther Kamau
 Christine Kane
 Paola Katz
 Atricia L. and William W. Kenagy
 Hani Khoury
 Majed Khoury
 David King
 Dimitrios Kiniris
 Patricia Krajewski
 Colin Kronholm
Patricia Ladew
 Melissa G. and Roger R. Latour
 Neomie Laughren
 Jennifer and Jacob Lavin
 Michael Lawler
 Joyce and Harry Letaw
 Tony Leung
 Ilya Levin
 Jonathan and Marni Levitt
 Caroline Lewis
Le and Michael Lindsay
George and Debbie Long
 Phyllis A. Lopez

CIRCLE OF SUPPORTERS

\$100-\$249

Abe & Louies
 Tanya Acosta-Sinnot
 Agility Boulders
 Alberto's Ristorante
 Tom Alessi
 Gavin Alexander
 Alma Nove
 Nicholas Andrade
 Anonymous
Anonymous
 Anonymous
Anonymous

Christopher J. Lowey
 The Lyric Stage Company of
 Boston
Mary and Dan MacAdam
 Rebecca MacBride
 Helena M. Madden
 Matt Magoun
 Julius Maina
 Nancy Malley
 Peninah Marita
 Samantha Marshall
 Kendra Martin
 Heather Maxim
 Matthew McDermott
 Paula McDonald
 Kathryn McDonough
 Jessica and Mike McGuinness
 Mission St. BBQ
 Monterey Peninsula
 Foundation
 Lisa Mooney
 Deanna Moran
 Mount Hermon Adventures
 Dianne Mullett
 Seamus Murtagh
 Lauren Myers
 Peter Nestelberger
Susan L. Neville
 New Leaf Community Markets
 Dianne and Thomas Newman
 Geoffrey Newton
 Patrick Nguyen
Thu-Lan T. Nguyen
 Thuy T. T. Nguyen and David Le
Laura J. Noland
 North Shore Music Theatre
 Northeast Plumbing & Heating
 Keivonne Nurse
 Oakland A's
 Adele C. and Dennis W. O'Brien

Stephenie O'Brien
 Ocean Prime Restaurants
 Barbara O'Connell
Janet O'Neill
Chinelo J. Oranekwu
 Dalia Owens
Jenna Owens
 Pacific Edge
 Patricia Palmisano
 George Panakis
 Steven Panzek
 Alyssa and Hunter Pardo
 Esther M. and Jerrald K. Pfabe
 Joan C. Phillips
 PiNZ Entertainment Group,
 LLC
 Andrea Potoczny-Gray and
 Michael Gray
 The Preservation Society of
 Newport County
 Carolyn Preston
Laura M. Previlar
 Primo
 Rack Room Shoes
 Randolph Cafe
*Jayne E. Raphael and Jeffrey J.
 Simmons*
 Marites S. and Steven F. Rattie
 Stephen Reardon
Kenneth Richards
 Gerard and Lisa Rinkus
 Roche Bros. Supermarkets
 Rock Spot Climbing
 Steve Rosenberger
Jean M. and Zoel A. Roy
 San Francisco Giants
 San Jose Giants
 Santa Cruz Beach Boardwalk
 Susan M. and Anthony
 Santoriello
 Meri and Paul Schreiber

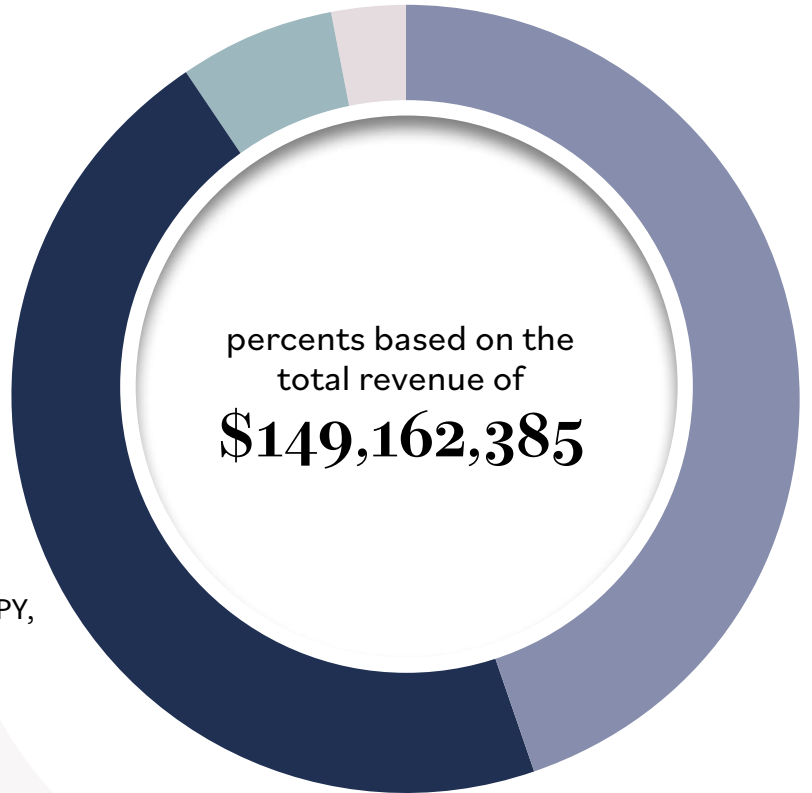
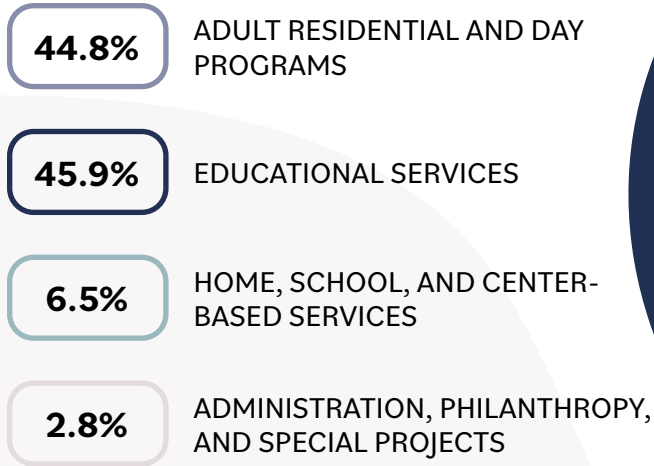
Natalie Schultz and Richard L.
 Kappel
 Sheila and Robert Scott
 Claire and John Seamans
 Shadowbrook
Jane Shamaly
 John Siano
Martha Sloan Felch
*Aurora G. and Douglas S.
 Smellie*
 Matthew Smith
 Sharon and Robert L. Smith
 Carmela Sofia
 Gavin D. Solotar
Neil Solotar
 Soquel Vineyards
 South Shore Music Circus/
 Cape Cod Melody Tent
 Springfield Museums
Anand Srinivasa
 Stanley Black & Decker
 Yiji Starr
 Story Land
 Ashleigh Sullivan
 Marie and Paul Sullivan
 Synopsys, Inc
 Tee Taggart and Jack Turner
 Takeda Pharmaceuticals
 Indirect Procurement
 Target - Stoughton
 Deborah Tatro
 Teddy Bear Pools
 The Beth Kitchen And Bar
 The Tech Interactive
 Amanda Thomas
 Dylan Thomas
 Christa Thomas-Jones
 Thrivent
 Susan B. and Jim F. Toohey
 TreeTop Adventures

Casey Troy
 Mary Waishek
 Lilian Wambui Gachuhi
 Florence N. Wanki and Oliver
 Tayu
 Gilian Washington
 Anne Waters
 Wegman's Food Markets, Inc.
 Stacie and Jeff Wenger
 Sharon Wilkes
 Jeremy Winick
 Jonathan Wolf
 Xtreme Paintball
Iolanta and Dmitry Zelman

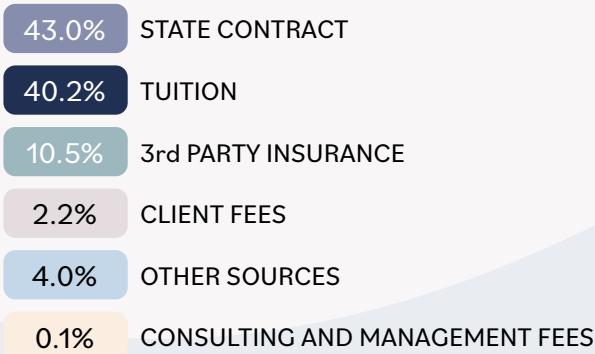
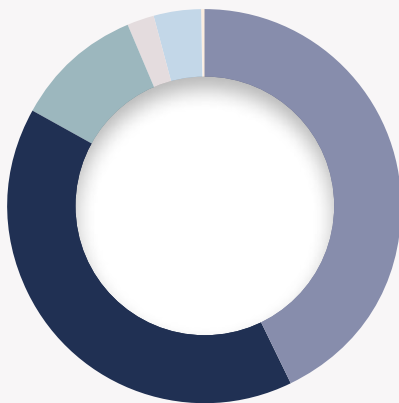


FINANCIALS

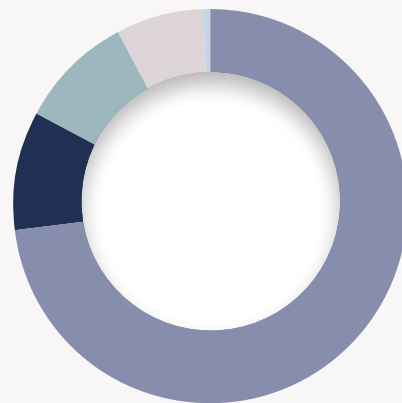
REVENUE BY SERVICE



REVENUE SOURCES



EXPENDITURES



STATEMENT OF FINANCIAL POSITION **June 30, 2023** June 30, 2022

ASSETS

Cash	\$	14,492,827	\$	12,116,458
Custodial and Escrow	\$	924,324	\$	1,061,602
Investments	\$	13,048,178	\$	11,709,674
Board Designated Funds	\$	1,159,443	\$	1,060,052
Deposits and Prepaids	\$	947,444	\$	1,320,261
Net Accounts Receivable	\$	11,628,548	\$	15,323,594
Other	\$	23,714,732	\$	2,053,969
TOTAL CURRENT AND OTHER ASSETS	\$	65,915,496	\$	44,645,610
NET PROPERTY, PLANT AND EQUIPMENT	\$	38,328,869	\$	38,163,121
TOTAL ASSETS	\$	104,244,365	\$	82,808,731

LIABILITIES

CURRENT LIABILITIES	\$	17,014,671	\$	13,675,003
LONG TERM LIABILITIES	\$	45,875,944	\$	30,714,494
OTHER LIABILITIES	\$	3,031,196	\$	2,767,422
NET ASSETS	\$	38,322,554	\$	35,651,812
TOTAL LIABILITIES AND NET ASSETS	\$	104,244,365	\$	82,808,731

FINANCIAL SUMMARY

June 30, 2023

June 30, 2022

REVENUE SOURCES

STATE CONTRACT	\$	64,091,862	\$	65,778,696
TUITION	\$	60,002,849	\$	57,714,244
THIRD PARTY INSURANCE	\$	15,618,007	\$	15,019,993
CONSULTING AND MANAGEMENT FEES	\$	84,339	\$	168,323
CLIENT FEES	\$	3,427,868	\$	3,268,228
OTHER SOURCES	\$	5,937,460	\$	2,913,361
TOTAL	\$	149,162,385	\$	144,862,845

EXPENDITURES

PROGRAM PERSONNEL	\$	107,074,169	\$	105,299,714
PROGRAM FACILITIES	\$	13,691,915	\$	13,104,397
CORPORATE ADMINISTRATION	\$	14,467,038	\$	13,620,861
PHILANTHROPY	\$	542,517	\$	502,033
OTHER PROGRAM EXPENSES	\$	10,716,004	\$	9,695,320
TOTAL	\$	146,491,643	\$	142,222,325

“Thank you for your care and concern for my son. What you do every day matters more than words can express!”

MAY PARENT

ABOUT MAY INSTITUTE

May Institute is a national leader in the field of applied behavior analysis, proudly serving autistic individuals and those with developmental disabilities, brain injury and neurobehavioral disorders, and other special needs.

Founded nearly 70 years ago, May Institute is a nonprofit organization that provides educational and rehabilitative services across the lifespan. The organization is one of the largest and most well-respected providers of autism services in Massachusetts and in the United States.

With corporate headquarters in Randolph, Mass., and an annual operating budget of \$149 million, May Institute serves thousands of individuals and their families annually through more than 140 service locations. The organization is led by an exemplary executive leadership team and supported by a highly trained and motivated workforce of nearly 2,000 employees.

© 2024 May Institute, Inc.

The 2023 Annual Report (print and digital) was produced in-house by May Institute’s Office of Communications and Philanthropy.

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SENIOR VICE PRESIDENT: Eileen G. Pollack, M.A.

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MayInstitute
SHAPING FUTURES. CHANGING LIVES.

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